

SERVING NORTHWEST KANSAS

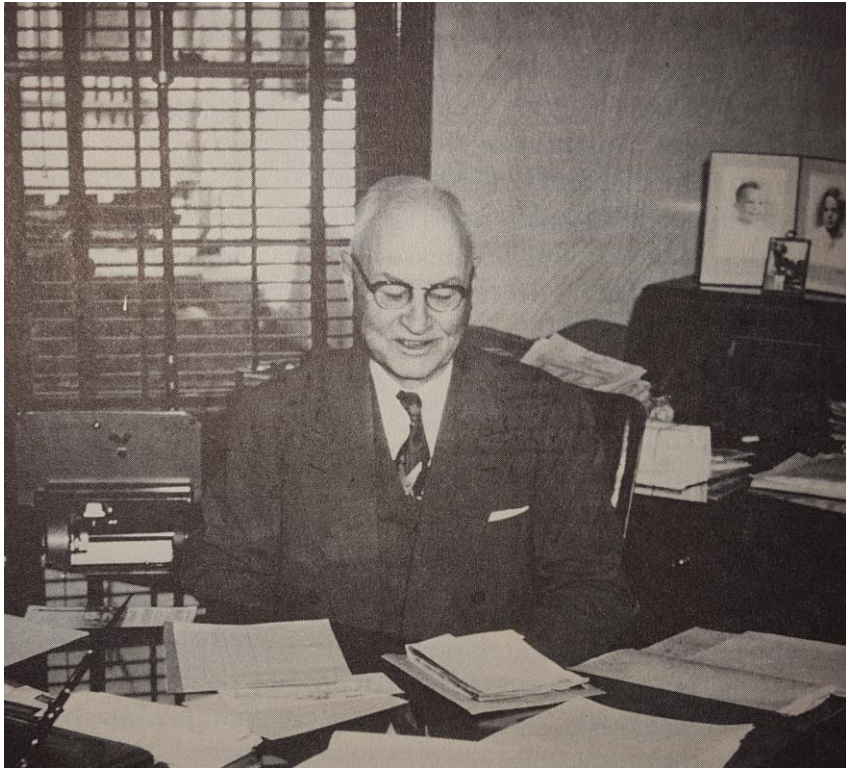
Opportunity. Sustainability. Growth.

DANE G. HANSEN

F O U N D A T I O N

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The Dane G. Hansen Foundation is committed to providing opportunities for the people of Northwest Kansas to enjoy the highest possible quality of life.





For NW Kansas communities to survive and thrive, we believe immediate and decisive action will be required to:

- ▶ Create an environment for growth
- ▶ Increase economic opportunities
- ▶ Strengthen and support communities



No one knows
what
tomorrow
looks like.



Our communities and
organizations need to prepare
for both **current** needs and
long-term needs.



Responsive grant making

Since the beginning, the Foundation has accepted and evaluated grant requests from NW Kansas communities.

Strategic grant making

Beginning in 2015, the Foundation added to its traditional role of responsive grant making and began to research and respond to areawide needs through strategic initiatives.





**A regional approach to
recruitment, entrepreneurship, business
development, and business succession**





ACE Foundation
Cheyenne County Kansas Community Foundation
Graham County Community Foundation
Gove County Community Foundation
GROW Decatur Community Foundation
Logan County Community Foundation
Norton County Community Foundation
Osborne County Community Foundation
Phillips County Community Foundation
Russell County Area Community Foundation
Sheridan County Community Foundation
Sherman County Community Foundation
Smoky Hills Charitable Foundation
Thomas County Community Foundation
Wallace County Community Foundation



Community Foundation for Cloud County
Greater Salina Community Foundation
Heartland Community Foundation
(Ellis, Rooks & Trego counties)
Jewell County Community Foundation
Ottawa County Community Foundation
Post Rock Community Foundation
Republic County Community Foundation
Smith County Community Foundation
Solomon Valley Community Foundation

Pass Through Funding

2025-2026

\$50,000 /year

\$20,000 April & September
for immediate grants.
\$5,000 April & September
for administration.

2015-2021

\$100,000 /year

2022 - 2026

\$50,000 /year

*Hansen Trustees will determine by Dec 2025
if pass through grants continue in 2027.*





Dane G. Hansen Foundation



Creating “mini-Hansen Foundations” to support local residents, making local decisions to solve local issues and enhance their communities.



Matching Initiative

- ▶ Community Foundations raise \$50,000 for unrestricted countywide grant endowments
- ▶ Hansen Foundation matches local donations with:
 - \$50,000 for grant endowment
 - \$45,000 for operating endowment
 - \$5,000 for spendable operating
 - Extended through April 2029



Matching Initiative

Building permanent funds

By May 1, 2029

Not considering growth or grant distributions,
successful foundations will have a minimum of:

- \$415,000 Endowed Administrative Fund
Annual payout \$20,750
- \$1,400,000 Endowed unrestricted grant
Annual payout \$70,000+





Matching Initiative

Patterson Family Foundation: Unrestricted funds for rural community foundations.

Qualifying community foundations that raise \$100,000 can earn an additional grant of:

- ▶ **\$100,000** spendable

Staff Support

In collaboration with the Patterson Family Foundation

Board requirements

- Actively participate in Hansen initiatives.
- Work with staff to meet metrics and goals.
- Agree to follow best practices.
- Work toward a sustainability plan for year 4 and beyond.
- Staffing grants as currently offered sunset in 2027.



NEW for 2025 - 2027

- ▶ Up to \$20,000 per year for three years to encourage establishment of endowed funds. (No carry over.)
- ▶ One-time 1:1 match, up to \$2,000 for **new** endowed funds established in the host foundation. (Scholarships are excluded.)
- ▶ All funds must reach \$10,000 minimum within 3 additional years.





Dane G. Hansen Foundation

***Donor advised fund**

Donors advise the community foundation when they want to award grants.

***Designated Fund**

Donors designate charities to receive the annual income. Grants can carry the family name or be anonymous.

***Organization Fund**

Established by nonprofit organizations to provide permanent support for their charitable mission.

***Field of Interest Fund**

Provides annual grants in a defined field of interest such as a geographic area, population by age, or field such as environment, education, beautification, etc.





Strategic Doing™
Do More Together.

**A process to help with
local projects and goal
setting.**

- What could we do?
- What should we do?
- What will we do?
- What's our 30-30?

Training July 15-16 in Hays.





Transfer of Wealth

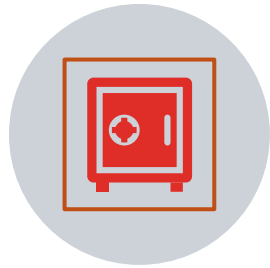
By the year 2070, more than \$2 billion will transfer from one generation to the next in the 26 counties of Northwest Kansas.



How the transfer of wealth works



WEALTH TRANSFER
\$



CAPTURE 5% FOR
CHARITY THROUGH
ESTATE GIFTS



INVEST THE \$
CAPTURED



ANNUALLY GRANT
5% TO THE
COMMUNITY

One-time endowed gift of \$10,000

\$11,500 in cumulative grants

\$13,300 in endowment

\$500/year to endowed fund

\$1,070 in cumulative grants

\$11,000 in endowment

\$500/year non-endowed for 20 years

\$10,000 in cumulative grants

NO endowment

\$24,800

Total giving impact

\$12,070

Total giving impact

\$10,000

Total giving impact

The Power of Endowment

TOTAL 20-year impact

Assumes 5% annual payout with a 1% administrative fee and a 7% rate of return

For charitably
inclined
donors:
An estate
planning
service that
works with
local advisors





Mr. Hansen showed us the way.

- Entrepreneurial mindset
- Community focus
- Generosity

